***Inside sales support representative***

*ATS Scientific Inc., a successful Canadian owned distributor of scientific equipment for 30 years, has an immediate opening for an* ***Inside Sales Support Representative****, based at our head office in Burlington, Ontario. We are seeking a highly organized, dynamic, outgoing, and motivated individual with a proven track record to join our experienced staff to support our field sales staff and customer base.*

The representative would be involved in sales and promotion of higher capital items to laboratories in all sectors (excluding hospital/clinical) such as Chemical, Environmental, Energy, Petroleum, Pharmaceutical, and Cannabis Industries, and the Public sector including University Research and Government Laboratories. Some of these duties may include:

* Preparing quotations and bids as required
* Maintain and continuously update the company’s CRM system (Salesforce)
* Assist in preparing technical marketing materials
* Phone/email support for existing clients
* Prepare supplier pricing tables
* Help seek new opportunities for selected product lines from all sources

Candidates should possess certification or college degree in sales or business administration and have demonstrated experience with sales administration and a CRM (preferably SalesForce).

Please note that this position is based in our Burlington head office 5 days per week.

We offer a competitive salary plus commission incentive, benefits plan, and the opportunity to work in an exciting, friendly work environment. We invest heavily in our sales representative’s success with extensive training opportunities and support. Come grow with us!

Apply in confidence to sales@ats-scientific.com. No agencies please.